

Message Text

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INFO OCT-01 NEA-10 ISO-00 EURE-00 SS-20 NSC-07 NSCE-00

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TO SECDEF WASHDC IMMEDIATE

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INFO DA WASHDC

CDRUSAMC ALEXANDRIA VA

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USCINCEUR VAIHINGEN GER

CINCUSAREUR HEIDELBERG GER

CDR 32D AIR DEF CMD KAISERSLAUTERN GER

CHUSNHLO PARIS

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C O N F I D E N T I A L SECTION 1 OF 3 USNATO 1608

E.O. 11652: GDS, 12-31-80

TAGS: MARR, NATO

SUBJECT: NATO-HAWK BOARD OF DIRECTORS (BOD) MEETING, 19-21MARCH 1974

SECDEF FOR OASD(I&L)-MR FRANKE, ODDR&E, DSAA (ADM PEET), AND
AND DSA (CONTRACT ADMIN SERV). DA FOR OASA (I&L), DCSLOG FOR
MSG-SBI, AND ACSI. USAMC FOR AMCGC. USAMICOM FOR AMCPM-HA.
USCINCEUR FOR MAD AND J-4. USAREUR FOR AEGD-MR-MM AND USAMICOM
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FLD OFC (AMCPM-HAI-EUR-MAJ LYNE).

REFS: A. HMO/2.2.01/0736/74(FINAL), 11MAR 74, BOD AGENDA.

B. USNATO 1012, 22 FEB 74.

C. USNATO 1435, 15MAR 74.

D. AGREEMENT BETWEEN THE USG AND GOVTS OF BELGIUM, FRANCE, FRG, ITALY, NETHERLANDS, AND NATO - HAWK PRODUCTION & LOGISTICS ORGANIZATION NHPLO REGARDING CLOSING-OUT OF THE MUTUAL ACCOUNTS UNDER THE NATO-HAWK PRODUCTION PROGRAMME, DTD 29 MAY 72.

E. SECSTATE 052466, 15 MAR 74.

F. SECSTATE 020140, 2 FEB 73.

G. SECSTATE 239717, 7 DEC 73.

BEGIN SUMMARY. NATO-HAWK BOD MET IN PARIS MARCH 19-21, 1974. MESSAGE REPORTS SIGNIFICANT DECISIONS AND ACTIONS OF SPECIFIC INTEREST TO THE US. BOD WANTS TO VISIT US FOR TEN DAYS STARTING 20 MAY 74. MAINTENANCE FOLAT DISTRIBUTION WILL CONTINUE BUT WITH US RESERVING RIGHT FOR ULTIMATE FINANCIAL SETTLEMENT OF US INTERESTS. END SUMMARY.

1. NATO-HAWK BOD MET IN PARIS MAR 19-21, 1974. US MEMBER (COL LYNCH) REPORTS MATTERS OF INTEREST TO THE US PER AGENDA (REF A).

A. ITEM 1 - APPROVAL OF SUMMARY RECORDS OF TWO PREVIOUS MEETINGS. APPROVED WITH MINOR CHANGES.

B. ITEM 2.1 - SCHEDULE OF NHPLO/RAYTHEON NEGOTIATIONS. DEADLINE FOR SIGNATURE OF FINAL AGREEMENT ON NATO-HAWK EUROPEAN LIMITED IMPROVEMENT PROGRAM (HELIP) POSTPONED FROM 15 APR TO 10 MAY 74 PER AGREEMENT BETWEEN RAYTHEON AND NATO-HAWK MANAGEMENT OFFICE (NHMO). BOD WILL CONVENE A SPECIAL MEETING 7-8 MAY 74 TO REVIEW FINAL CONTRACT TERMS.

C. ITEM 2.2. ALTHOUGH DELETED FROM FINAL AGENDA FRENCH DIRECTOR REPORTED ON LACK OF PROGRESS IN HELIP-RELATED NEGOTIATIONS BETWEEN FRANCE AND ITALY. THE TWO COUNTRIES ARE DEADLOCKED ON ISSUE OF TRANSFER OF WORK FROM ITALIAN TO FRENCH INDUSTRY. MATTER COULD GO TO NORTH ATLANTIC COUNCIL (NAC) FOR RESOLUTION. BOD NOTED DISPUTE BUT TOOK NO POSITION ON THE ISSUE.

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D. ITEM 2.3 - CONVERSION PROGRAMME FOR AN/TPQ-21 SIMULATORS. INTO AN/TPQ-29 MODELS. THE BOD DECIDED TO REQUIRE INTEGRATION TESTS BY ADCOR (MANUFACTURER OF THE SIMULATORS) WITH COVERED HELIP BATTERIES.

E. ITEM 2.6 - IMPROVED PLATOON COMMAND POSTS (IPCP). ITALY IS CONSIDERING PROCUREMENT OF TWELVE IPCP (BEYOND SCOPE OF CURRENT HELIP PROCUREMENT) PROVIDED REQUESTED PRICE QUOTATIONS DO NOT EXCEED ITALIAN BUDGET AND ITALIAN PRODUCTION CAN BE AMONG THE LAST IN THE PRODUCTION RUN.

F. ITEM 2.7 - NHPLO COOPERATION IN THE US PRODUCTION IMPROVEMENT PROGRAMM. (PIP). BOD VOTED TO PARTICIPATE IN PIP.

BELGIUM RESERVED, SUBJECT TO POSSIBLE FUTURE PARTICIPATION IN
HELIP, AND ITALY EXPRESSED CONCERN ABOUT ABAILABILITY OF FUNDS
FOR ITALIAN PARTICIPATION. THE BOD AGREED TO PROVIDE
PRELIMINARY LETTER OF INTENT TO PARTICIPATE TO THE US BY 1 APR 74.

FINAL DECISION TO PARTICIPATE IN PIP EXPECTED BY 10 MAY 74 FOLLOW-
ING BOD REVIEW OF US REPOSE TO PROPOSED SUPPLEMENT III TO HELIP
AGREEMENT (DISPATCHED TO DA BY NATO-HAWK LIAISON OFFICER (NHLO)
19 MAR 74).

G. ITEM 2.8 - IFF (IDENTIFICATION FRIEND OR FOE). THE BOD
WAS UNABLE TO AGREE ON A COMMON COURSE OF ACTION FOR PRO-
CUREMENT OF IFF. US REP EXPLAINED THAT DEPT OF ARMY WAS PRECLUDED
FROM PROVIDING PRICE AND AVAILABILITY DATA FOR A FOREIGN MILITARY
SALE (FMS) OF US EQUIPMENT (AN/TPX-46) BECAUSE THE NHMO HAD ALREADY
REQUESTED A QUOTATION FROM HAZELTINE CORP. FRG INTENDS TO BUY
FROM SIEMENS ALTHOUGH AT HIGHER COST THAN QUOTED IN HAZELTINE
OFFER. WITH THE EXCEPTION OF ITALY W
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C O N F I D E N T I A L SECTION 2 OF 3 USNATO 1608

BITH FRG REP (OUTSIDE OF MEETING), US REP EXPLORED POSSIBILITY OF FRG REVERSING ITS DECISION ON SIEMENS EQUIPMENT IN INTERESTS OF REACHING A COMMON NHPLO DECISION ON IFF. FRG DECISION APPERARS UNSHAKABLE. HOWEVER, US REP ALSO LEARNED FROM HAZELTINE REPS VISITING NHMO THAT THEY EXPECT BOTH NETHERLANDS AND ITALY TO BUY HAZELTINE. THIS COULD SWING DENMARK AND GREECE. FRANCE MAY STILL GO ITS OWN WAY WITHIN SCOPE OF A LARGER IFF EQUIPMENT PROGRAM. OUTSIDE OF MEETING USNHLO (LTC CANJA) TOOK PROMPT
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ACTION TO AVOID A POTENTIALLY SERIOUS PROBLEM BETWEEN THE US AND FRG REGARDING US EQUIPMENT SUPPORT FOR INTEGRATION TESTS OF THE FRG SIEMENS IFF. FRG REP THANKED US FOR IS COOPERATION.

H. ITEM 2.9- INTRODUCTION OF A NEW A/D CONVERTOR. ALTHOUGH THE US ARMY HAS REJECTED INCORPORATION OF THIS MODIFICATION ON BASIS OF HIGH RETROFIT COSTS, HELIP STILL COULD DERIVE BOTH COST AND PERFORMANCE BENEFITS FROM ITS INCORPORATION. BOD VOTED TO INVESTIGATE THE PROBLEM WITH RAYTHEON WITH OBJECTIVE OF INCORPORATING THE CHANGE.

I. ITEM 2.10 - FIRING RANGE. BOTH ITALY AND FRANCE OFFERED TO MAKE THEIR NATIONAL MISSILE RANGES AVAILABLE FOR HELIP LOT ACCEPTANCE FIRINGS. BOD AGREED TO THE FOLLOWING:

(1) USE LOT ACCEPTANCE FIRING CRITERIA DEVELOPED BY US BUT MODIFIED TO REFLECT RESPONSIBILITY OF RAYTHEON AS PRIME CONTRACTOR.

(2) PLAN TO USE WHITE SANDS MISSILE RANGE (WSMR) FOR LOT ACCEPTANCE FIRINGS PROVIDED WSMR CHARGES ARE MOST ECONOMICAL.

(3) HAVE OPTION IN FINAL CONTRACT WITH RAYTHEON FOR POSSIBLE USE OF SOME EUROPEAN RANGE IF MORE ECONOMICAL AND IF TECHNICAL CONDITIONS ARE MET.

USNATO COMMENT: MISSION SUGGEST THAT WASHINGTON SCREEN CAREFULLY PROPOSED US CHARGES FOR USE OF WSMR WITH OBJECTIVE OF KEEPING CHARGES TO ACCEPTABLE MINIMUM. RANGE CHARGES SHOULD REFLECT SPIRIT OF COOPERATION DESIRED AMONG NATO PARTNERS FOR CROSS UTILIZATION OF FACILITIES, AND PERHAPS SHOULD BE CALCULATED ON ACTUAL INCREMENTAL COST BASIS. IN DISCUSSION FRANCE PUSHED HARD TO INVERT THE ORDER OF CHOICE AND PLACE A EUROPEAN RANGE FIRST. MISSION EXPECTS THAT FRENCH OFFER WILL BE HIGHLY COMPETITIVE. END COMMENT

J. ITEM 2.11 - MISCELLANEOUS - HELIP. BOD DISCUSSED INVITATION BY RAYTHEON (LETTER, 4 MAR 74) TO VISIT ANODOVER FACILITIES. GEN MGR PROPOSED A TRIP OF APPROXIMATELY TEN DAYS, COMMENCING ABOUT 20 MAY 74 WHICH WOULD INCLUDE RAYTHEON, ANDOVER, MISSILE COMMAND, RESTONE ARSENAL, US HAWK IMPROVEMENT PROGRAM

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(HIP) COVERSION FACILITY, PUEBLO, CO, AIR DEFENCE CENTER AND SCHOOL, FT BLISS TX, AND WSMR, NM. SUBJECT TO AGREEMENT BY FRG, GROUP WOULD FLY TO WASHINGTON (OR PREFERABLY BOSTON) AND RETURN FROM EL PASO (ABOUT TEN DAYS LATER) VIA FRG LUFTWAFFE AIRCRAFT. BOD ASKED FRG REP TO ASCERTAIN AVAILABILITY OF NECESSARY SEATS ON FRG AIRCRAFT. BOD ALSO ASKED US REP TO INVESTIGATE POSSIBILITY OF USG PROVIDING AIR TRANSPORTATION WITHIN CONUS WITH VISITS TO ANDOVER-REDSTONE-PUEBLO-EL PASO. USNATO COMMENT: ALTHOUGH USG IS NOT A PARTY TO THE HELIP CONTRACT WITH RAYTHEON, THE US IS BENEFITTING BY \$500 MILLION BOP DOLLAR FLOW AND ESTIMATE 350 MILLION IS PROPOSED CHARGES FOR SERVICES, PRODUCT IMPROVEMENT AND MISCELLANEOUS ITEMS. AMBITIOUS VISIT SCHEDULE IS POSSIBLE ONLY IF SPECIAL MISSION, AIR GUARD, OR OTHER DEDICATED AIRCRAFT IS MADE AVAILABLE FOR THE THREE FLIGHT LEGS WITHIN CONUS. AT THIS POINT US PLANNING SHOULD PROCEED ON ASSUMPTION THAT FRG WILL PROVIDE THE TRANS-ATLANTIC TRANSPORTATION. RECOMMEND WASHINGTON PLAN TO WAIVE NORMAL VISIT NOTICE REQUIREMENTS. GROUP EXPECTED TO INCLUDE APPROXIMATELY TWENTY (20) PERSONS ON PRELIMINARY BASIS OF TWO PER NATION (FRG, NL, ITALY, GREECE, FRANCE, DENMARK, BELGIUM AND US) PLUS FOUR FROM NATO-HAWK MANAGEMENT OFFICE (NHMO). REQUEST PRELIMINARY REACTION TO PROPOSED BOD VISIT BY COB 29 MAR 74. MISSION WILL SEND DETAILS OF PROPOSED SCHEDULE SEPTTEL UPON RECEIPT OF FRG AND US CONFIRMATION (AT LEAST IN PRINCIPLE) OF AIRCRAFT SUPPORT. END COMMENT

K. ITEM 3.6 - MAINTENANCE FLOAT SHARING OUT. DISCUSSION INCLUDED PRESENTATION OF FACTS BY BOTH GEN MGR AND US REP ALONG LINES CONTAINED IN USNATO 1012 AND 1435 (REFS B AND C). US REP DISTRIBUTED SUMMARY OF NUMERICAL CALCULATIONS USED FOR FINANCIAL SETTLEMENT OF 29 MAY 72 (REF D). CALCULATIONS SENT SEPTTEL. GEN MGR WAS UNABLE TO PROVIDE ADDITIONAL JUSTIFICATION FOR HIS POSITION REGARDING US (NON) OWNERSHIP OF A SHARE OF THE MAINTENANCE FLOAT. HE STRESSED URGENT NEED FOR PROCEEDING WITH SHARING-OUT PLANS. OTHER DIRECTORS COMMENTED AS FOLLOWS:

(1) DENMARK - HAD BELIEVED US HAD VALID OWNERSHIP RIGHTS AND HAD ACQUIRED A SHOP 2 VAN UNDER ASSUMPTION THAT DENMARK AND US COULD ARRANGE A SATISFACTORY SETTLEMENT. IF US DID NOT OWN A SHARE AND DENMARK HAD TO RELINQUISH THE SHOP 2 RATHER THAN CONVERT IT, THIS WOULD CALL FOR A CHANGE IN THE HELIP PHASE C DECISION PRIOR TO 10 MAY 74. IN ESSENCE, DENMARK SUPPORTS US POSITION, BUT
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INSISTS UPON FINAL CLARIFICATION AS NOTED.

(2) GREECE - CONCURRED IN DENMARK RATIONALE. SPECIFIC ITEMS OF INTEREST TO GREECE WERE NOT IDENTIFIED.

(3) ITALY - BELIEVED PROBLEM WAS URGENT AND STATED THAT ITALY WAS NOT PREPARED TO PAY FURTHER FOR SHARED-OUT ITEMS.
USNATO COMMENT: WASHINGTON WILL RECALL THAT ITALY RECEIVED ITS BATTALION FROM THE US UNDER DIFFERENT ARRANGEMENTS FROM DENMARK AND GREECE. ITALY WOULD GIVE UP HARDWARE RATHER THAN PAY FOR IT.
END COMMENT

(4) FRG - FORMAL DECISION REQUIRED BY 10 MAY 74. INDICATED UNDERSTANDING AND SYMPATHY WITH DENMARK STATEMENT. USNATO COMMENT: SEVERAL MONTHS AGO US REP HAD CONCLUDED ON A TENTATIVE BASIS A TRILATERAL ARRANGEMENT WITH FRG AND DENMARK WHEREBY FRG WOULD RELEASE THE SHOP 2 VAN TO DENMARK AND EVENTUALLY (WITH NHMO CONCURRENCE) US WOULD BE CREDITED WITH THE SHOP 2 VAN INSTEAD OF SHARES OF OTHER ITEMS OF LITTLE INTEREST TO THE THREE RECIPIENT NATIONS. END COMMENT

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CINCUSAREUR HEIDELBERG GER
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(5) FRANCE AND BELGIUM - ADDED NOTHING CONSTRUCTIVE.

(6) NL - ASKED NHMO FOR PROMPT SOLUTION.

US REP INTERPRETED LATEST WASHINGTON GUIDANCE (REF E) IN LIGHT OF PREVIOUS INSTRUCTIONS (REFS F AND G) AND STATED THAT US WOULD NOT BLOCK PHYSICAL DISTRIBUTION OF ITEMS FOR REFERENCE BATTERY USE OR TO PARTICIPATING NATIONS, BUT WOULD CONTINUE RESERVATION WITH REGARD TO APPROPRIATE FINANCIAL (OR POSSIBLY MATERIEL) SETTLEMENT
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FOR US SHARE. US REP PROMISED TO SUBMIT DETAILED LEGAL RATIONALE TO THE GEN MGR AND THE BOD IN THE NEAR FUTURE. GOD ACCEPTED US STATEMENT AND GEN MGR AGREED TO PROCEED WITH DISTRIBUTION WHILE CONTINUING DISCUSSIONS WITH US. USNATO COMMENT: ALTHOUGH BOD DID NOT ATTEMPT TO REACH A CONSENSUS ON THE OWNERSHIP ISSUE, THERE WAS NO APPARENT HOSTILITY TOWARD THE US POSITION SUMMARIZED IN USNATO 1435 (REF C). RATHER THERE WAS A UNANIMOUS SENSE OF URGENCY TO PROCEED NOW WITH THE DISTRIBUTION PLANS AND CONCURRENTLY RESOLVE OWNERSHIP ISSUE PRIOR TO 10 MAY 74. MISSION REGRETS THAT WASHINGTON WAS UNABLE TO PROVIDE APPROPRIATE LEGAL BRIEF FOR PRESENTATION TO THE BOD AT THIS MEETING. FURTHER, IN LIGHT OF THE DISCUSSION THAT OCCURRED AT THE BOD MEETING (WHICH WAS NOTED BY THE GEN MGR AND INCLUDED MORE SUPPORT THAN OPPOSITION) FOR THE US CLAIM), THERE IS A REASONABLE PROBABILITY THAT THE GEN MGR WILL CONCEDE TO A PERSUASIVE US LEGAL BRIEF WHICH PROPERLY SETS FORTH THE FACTS OF US OWNERSHIP. IF WASHINGTON LEGAL COUNSEL CONFIRMS CLAIM OF US OWNERSHIP, THEN THE NEXT LOGICAL ISSUE FOR CONSIDERATION IS THE DETAILED PLAN FOR US RECOVERY OF VALUE FOR ITS SHARE. TIME IS SHORT AND GUIDANCE, CONFIRMING OR REVISING INSTRUCTIONS FORWARDED IN REFS F AND G, IS NEEDED NLT COB 26 APRIL 74. US REP (COL LYNCH) EXPECTS TO BE IN WASHINGTON WEEK OF 15-19 APR ON BUSINESS PERTAINING TO CONFERENCE OF NATIONAL ARMAMENTS DIRECTORS (CNAD) SHOULD CONSULTATIONS WITH STATE AND OSD COUNSEL BE NECESSARY. WITH REFERENCE TO SPANISH QUESTION CITED IN USNATO 1435 (REF C), RECORDS AVAILABLE IN PARIS DO NOT CONFIRM EARLIER INFORMATION THAT THE US PROVIDED ITEMS OF JOINTLY-OWNED MAINTENANCE FLOAT TO SPAIN. HENCE, US REP DID NOT RAISE SUBJECT OF SPANISH BATTALION. END COMMENT

2. DATES AND PLACES OF NEXT BOD MEETINGS: 7-8 MAY 74; PARIS;
18-21 JUNE 74, THE HAGUE. RUMSFELD

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